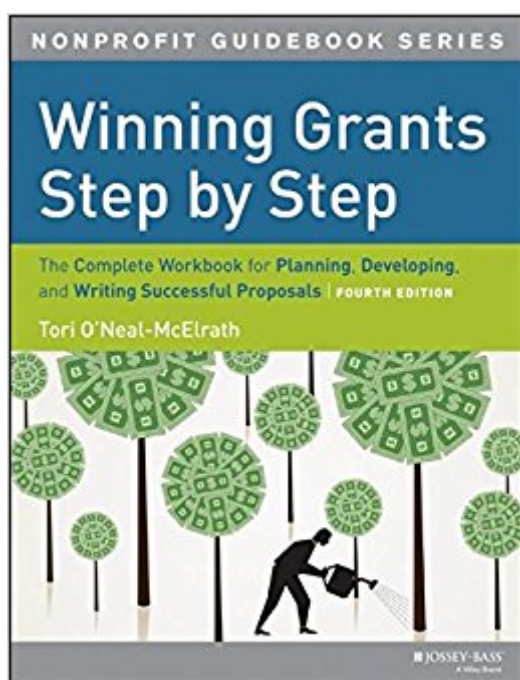


The book was found

Winning Grants Step By Step: The Complete Workbook For Planning, Developing And Writing Successful Proposals



Synopsis

Previous Praise for *Winning Grants Step by Step* "Warning: this book works. It provokes you to ask the right questions, hand-holds you through practical exercises, and offers a map that includes paths to develop strategic relationships with funders." —E. Eduardo Romero, Nonprofit Roundtable "Winning Grants Step by Step is a very practical A-to-Z resource that speaks to the importance of staying focused on your mission every step of the way. The third edition is artfully updated with words of wisdom from grantmakers themselves, as well as updates on the latest processes and buzzwords all grantseekers need to know." —Heather Iliff, Maryland Association of Nonprofit Organizations "With solid advice and clear examples, nonprofit leaders will find it a page turner!" —Clarence Hauer, senior director, strategy and organizational development, St. Louis Nonprofit Services Consortium "Winning Grants Step by Step is a gift to nonprofit organizations. The valuable insights and hands-on tools will instantly make any proposal more competitive." —Alex Carter, Your Nonprofit Coach "Developing great grant proposals is essential for nonprofit leaders. *Winning Grants Step by Step* provides important guidance to those who are new to fundraising as well as to anyone who needs a refresher. This new edition of *Winning Grants* brings updated tips and vivid examples. As an experienced fundraising consultant, I believe it will help my clients and colleagues alike." —Maria Gitin, CFRE, Maria Gitin & Associates "As an executive director, fundraising is on my mind every day. It's great to have a resource like *Winning Grants Step by Step* to use and share with my board, staff, and peers." —Deborah Menkart, executive director, Teaching for Change

Book Information

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Customer Reviews

Tori O'Neal-McElrath is the director of institutional advancement at the Center for Community Change, a national organization founded in 1968 to build the power and capacity of low-income people, especially low-income people of color, to have a significant impact in improving their communities and the policies and institutions that affect their lives.

This book is an invaluable resource! I will continue to use the tips in this book several times over. Clearly written, well-organized, and very user-friendly. She definitely kept it sweet and simple--thank you Mrs. O'Neal-McElrath!

Step by step workbook making the entire process much less overwhelming. Great advice along the way including how to establish a relationship with foundation entities.

Extremely useful, step by step guide. Wish they would put the examples back in, like the earlier editions had.

Have skimmed through this and can tell it will be amazingly helpful.

Perfect and like new. I won't be selling this back. It will prove useful as a quick reference.

Outstanding. It is what I needed. It is clear and concise. I recommend it to others in grant writing. Thank you. Marilyn

I'm new to grant writing and this will be my go-to resource for sure. I can see how experienced grant writers could also benefit from it. It's chock full of examples, tips, and tricks for writing all types of grants.

Bought to help me with writing grants. Very informative and helpful. Easy to follow and understand. Great resource

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